

## Traits Often Used to Describe Effective and Ineffective Leaders

Approachable Reasonable Agreeable Attentive Cooperative  
 Idealistic Altruistic Task-oriented Analytical Problem-solving  
 Intellectual Rationalistic Persistent Insistent Disapproving  
 Outgoing Tough Highly integrated Well balanced Business-like  
 Impersonal Hostile Tense Threatening Overbearing  
 Domineering Supportive Encouraging Approving Protective  
 Exhibitionistic Expressive Dramatic Enthusiastic Irrepressible  
 Funny Warm Rebellious Impulsive Self-centered Insulting Sad  
 Friendly Equalitarian Informal Rigid Legalistic Inflexible Self-  
 protective Unfriendly Negativistic Individualistic Unsocial  
 Unconventional Contrary Autonomous Cynical Open Irritable  
 Unpredictable Changeable Distractible Emotional Intuitive  
 Affectionate Likeable Good hearted Congenial Fun to be with  
 Calm Trustful Stable Thoughtful Appreciative Gentle Respectful  
 Dedicated Responsible Faithful Obedient Dutiful Cautious  
 Compliant Careful Self-sacrificing Complaining Martyred  
 Accepting Satisfied Easy going Passively resistant Comfortable  
 Passively accusing Guilt-inducing Depressed Resentful  
 Rejecting Mournful Alienated Discouraged Pessimistic  
 Resigned Withdrawn Anxious Fearful Distressed Contented  
 Passive Active Detached Uninvolved Disengaged Inactive  
 Energetic Assertive Dominant Sociable An idealized leader  
 Extroverted Cordial Inspirational Many-talented Managerial  
 Organized Decisive Authoritarian Bossy Demanding Controlling

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